

# Matthew Gretz

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## EDUCATION

**Purdue University, West Lafayette, IN**

**Expected May 2025**

Bachelor in Selling and Sales Management,  
Minors in Management, Communications. Certificate in Entrepreneurship  
Philanthropy, new member outreach, social committee for Sigma Alpha Epsilon Fraternity

**University of Indianapolis, Indianapolis, IN**

**Aug. 2021-May 2022**

Bachelor in Finance,  
NCAA Division 2 Student Athlete  
Co-Founder & VP of Real-Estate Club  
Athletes-in-Action Club member

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## EXPERIENCE

**Aurthur J. Gallagher & Co. – Sales Intern, Rolling Meadows, IL.**

**June 2024 – August 2024**

- Specifically focused on learning about small commercial insurance for 4 weeks, Then engaged with clients in the private client sector where I learned about personal lines for another 4 weeks.
- Closely collaborated with producers, managers, and interns from all over the country to effectively simulate a realistic environment for a producer working within one of the largest insurance brokerages in the world.
- Participated in weekly toastmaster, where we were prompted with a question and privileged to give a speech relating to that topic.

**Adam Jurs State Farm– Sales and Marketing Intern, Greenfield, IN.**  
**2023**

**May 2023 – August**

- Closely engaged with a sales team of 11 individuals, to achieve both personal goals, and meet team goals and standards.
  - Recognized and awarded - “**Rising Star**” Award June 2023
  - Recognized and awarded - “**Mindset**” Award July 2023
  - Recognized and awarded - “**TOP Sales award**” July 2023

**Stem Education Works– Sales Intern, West Lafayette, IN**  
**2024**

**August 2024 – December**

- Prospected a multitude of organizations to create leads and a new customer base.
- Well educated myself on new technologies and learned to sell tangible products.

**VM Ventures LLC– Co-owner, Co-founder, CFO**

**February 2024 – Present**

- Successfully founded a currency exchange company, and scaled revenue to six-figures in the first 6 months.
- Managed clients accounts to most effectively retain business, while managing business operations internally.

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## VOLUNTEERING & EXTRA CURRICULARS

- **Grace Food Pantry & Cornerstone Lutheran Church** – Carmel, IN
- **Marathoner** - Constantly train and complete full and half marathons

**August 2017 – Present** 120+ service hours  
**January 2023 - Present**

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## SKILLS

***Professional Sales*** – 4 role-plays and 4 sales competitions completed with Purdue Professional Selling

***Equipment Skills*** –Salesforce, Excel, Word, Powerpoint, Access, Applied Epic, Teams